

 ToBeReal

**Empowering bioeconomy projects  
by deploying Technical, Business,  
Regulatory and Social services**



<b>Call Identifier</b>	<b>HORIZON-CL6-2024-CircBio-01-8 Bioeconomy project development assistance</b>
<b>Type of Action</b>	Coordination and Support Action (Lump Sum Grant)
<b>Cordis Link</b>	<a href="#">Empowering bioeconomy projects by deploying Technical, Business, Regulatory and Social assistance services</a>
<b>EU contribution</b>	€ 2 999 846,98
<b>Start Date // End Date</b>	1 November 2024 // 31 October 2029 (5 years)
<b>N° Partners</b>	13 Beneficiaries // 1 Affiliated entity
<b>N° Countries</b>	10 European Countries
<b>Coordinator</b>	 <b>Lara Valentín Carrera &amp; María Jiménez</b>
<b>Website</b>	<a href="https://www.tobereal.eu">https://www.tobereal.eu</a>
<b>LinkedIn</b>	<a href="https://www.linkedin.com/company/toberealproject">https://www.linkedin.com/company/toberealproject</a>

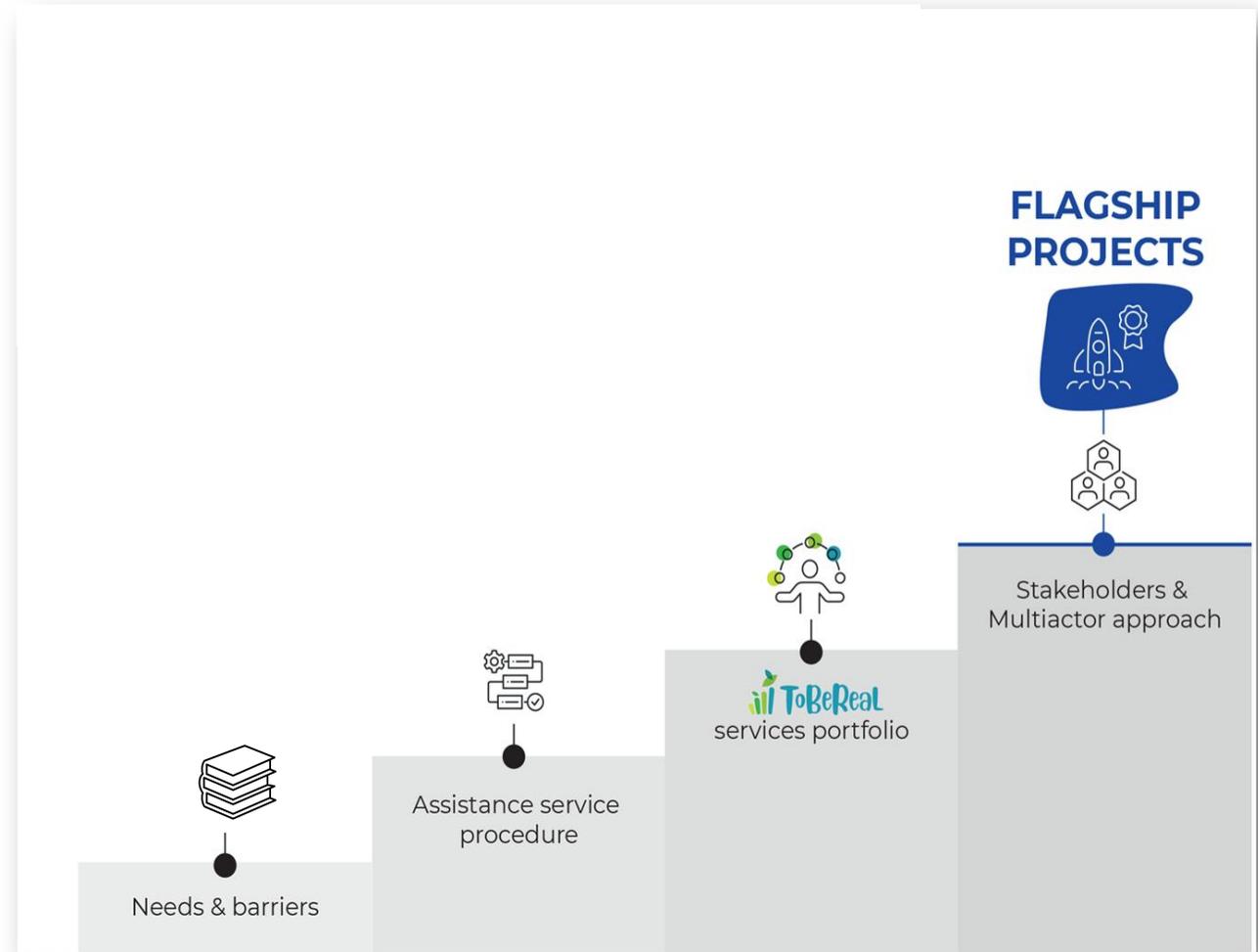
**The main goal of ToBeReal is to catalyse public, private and public-private bioeconomy projects at different stages of maturity leading to a higher number of flagship projects across Europe.**

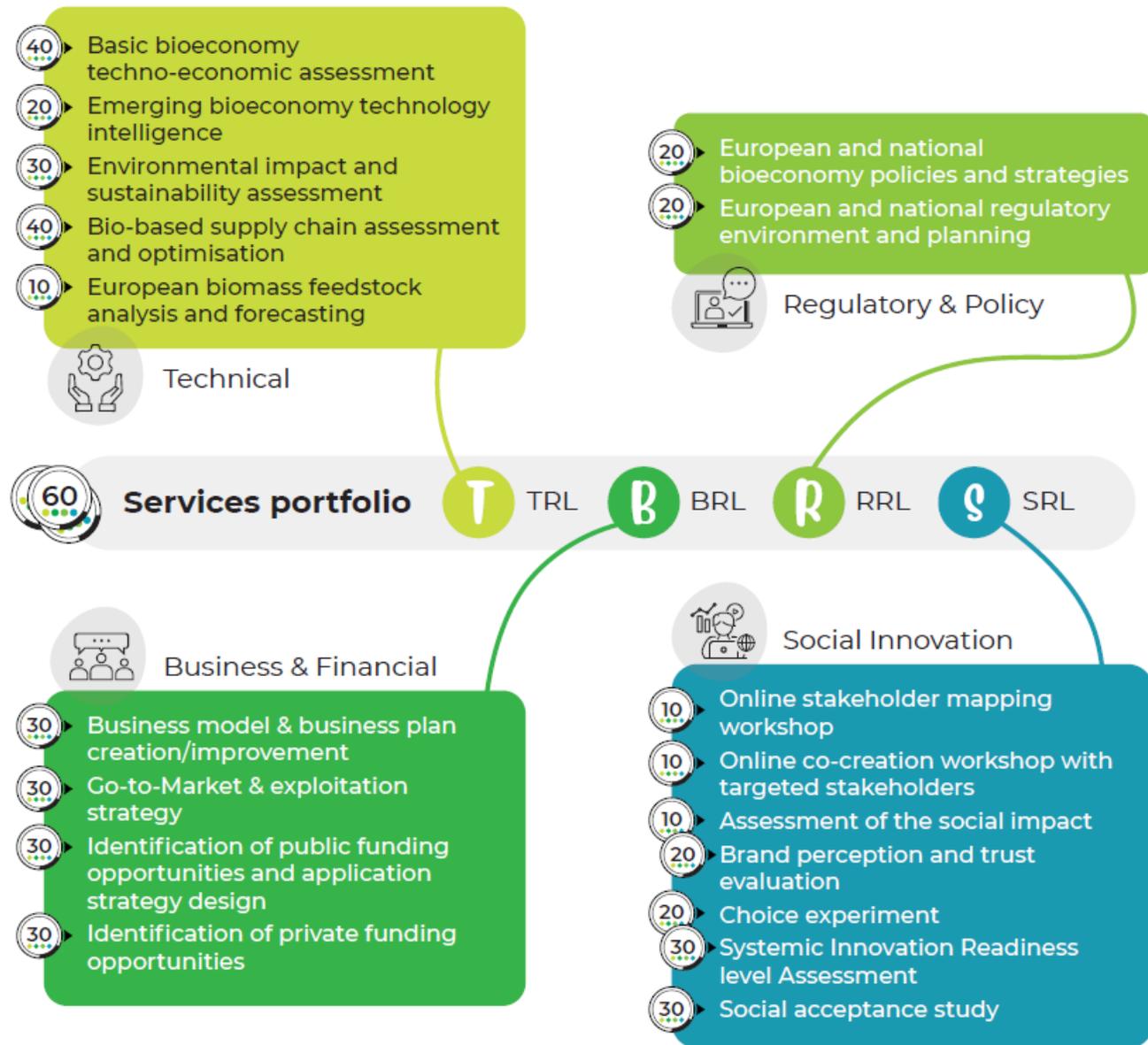


# What makes ToBeReal unique

ToBeReal follows a 5-phase approach to enhance bioeconomy projects across EU:

- 🌱 Identification of key **barriers** limiting scalability
- 🌱 Definition of an **assistance service** procedure
- 🌱 **Tailored services** across 4 verticals of the readiness level (RL)
- 🌱 **Collaboration fostering between stakeholders:** (webinars + workshop + BioPitch Forum)
- 🌱 **Long-term assistance strategy towards flagship status**





**A system based on ToBe Coins (up to 60) has been established to access the services (each accounting for a specific value of coins).**

**You can combine them as you want**

**For example:**

- **Emerging bioeconomy technology intelligence** (20)
- **Identification of public funding opportunities and application strategy design** (30)
- **Online co-creation workshop with targeted stakeholders** (10)
- **Total = 60 ToBeCoins**

**The services are deployed by ToBeReal partners, each expert in certain areas**  
**They are for free!!**

# Example: package for Biorefineries/Waste valorization projects



## Basic bioeconomy techno-economic assessment

Provides essential feasibility tools like process simulation, CAPEX/OPEX, and scale-up analysis → **critical for waste valorization technologies.**



## Environmental impact and sustainability assessment

**To demonstrate and optimize the environmental benefits of converting waste into valuable products**, including LCA and carbon footprint analysis.



## Bio-based supply chain assessment and optimisation

Supports evaluating logistics, feedstock availability, and supply chain design, **vital for handling diverse waste inputs efficiently.**



## European biomass feedstock analysis and forecasting

Regional feedstock availability insights, including agricultural, forest, and biogenic residues. Seasonal and spatial variability assessments. Composition, quality, and long-term forecasting



## Go-to-Market & exploitation strategy

Critical for commercialization and identifying key exploitable results.



## Online stakeholder mapping workshop

Help build ecosystem connections (municipalities, waste handlers, industrial partners).



## European and national regulatory environment and planning

Helps understand waste classification, end-of-waste criteria, or REACH implications.



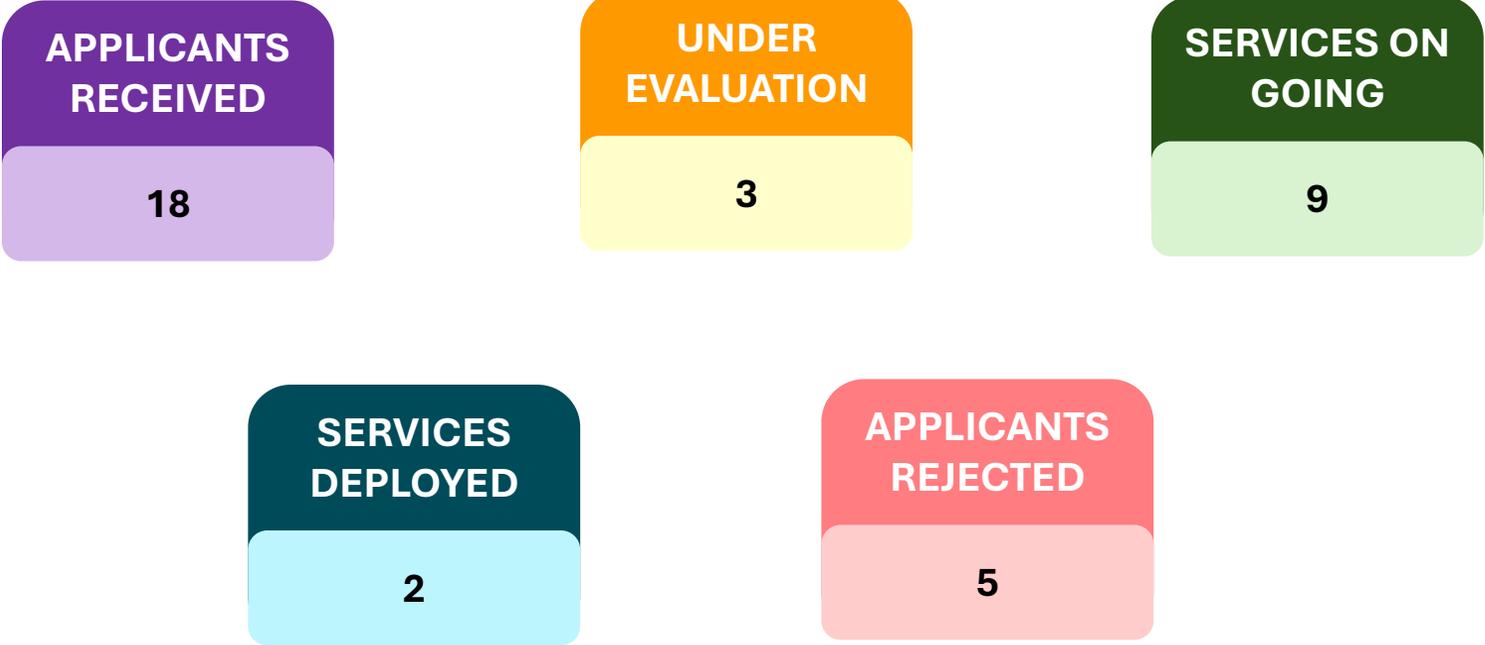
## Social acceptance study

Useful if the project involves controversial feedstocks or aims for public-facing products.

# ToBeReal experts



# Current figures by Februray 2026



# How to apply

Go to →

“Apply now”

**Empowering bioeconomy projects by deploying Technical, Business, Regulatory and Social services**

Discover more

**ToBeReal in numbers**

Welcome to ToBeReal, an ambitious initiative designed to support bioeconomy projects through tailored Technical, Business & Financial, Regulatory & Legal, and Social Innovation services.



Make sure that your bioeconomy project/idea complies with the definition of **“bioeconomy project”** and **“flagship project”** (included in the Guidelines for applications)



Visit the portfolio of services before you apply to **choose your own combination** to satisfy the challenges your encounter to scale-up effectively



60 ToBe Coins to use!



**Package 1: Technical Assistance**

This package offers targeted technical support to strengthen the feasibility and scalability of bioeconomy projects. It includes services such as techno-economic assessments, technology intelligence, sustainability analysis, and supply chain optimisation. By addressing key technical challenges, it helps projects build a solid foundation for successful development and market deployment.

**Package 2: Business & Financial Assistance**

This package supports bioeconomy projects in shaping robust business strategies and accessing suitable funding opportunities. It includes services such as business model and plan development, market and competitor analysis, go-to market and exploitation strategies, as well as identification of public and private funding sources. The package enables projects to enhance their financial sustainability and strengthen their market positioning.

**Package 3: Regulatory and Policy Assistance**

This package helps bioeconomy projects navigate complex regulatory landscapes and align with relevant policy frameworks related to the bioeconomy. It includes tailored support for understanding EU and national regulations, policy trends, and strategic planning for compliance. By anticipating regulatory challenges early, the package supports the deployment of innovative technologies and enhances long-term viability.

**Package 4: Social Innovation Assistance**

This package focuses on enhancing the social relevance, acceptance, and impact of bioeconomy projects. It includes services such as stakeholder engagement workshops, social impact assessments, co-creation activities, consumer behaviour analysis, and studies on public acceptance. By integrating societal perspectives, the package supports the development of inclusive and socially responsive innovations.

Apply now | Guidelines for Applicants



This project has received funding from the European Union’s Horizon Europe research and innovation programme under Grant Agreement No 101181799.

## Application to ToBeRealL services

This is a 5-step form designed to guide you through a quick and simple process. Please note that your progress **cannot be saved between steps**, so make sure to complete all sections in one go.

Word document of the questionnaire and the Readiness Level Forms to facilitate the off-line preparation.

Let's get started!



### CONTACT DETAILS

Project Name \*  Acronym \*

Is the project:  
 Private  Public  Public-Private

### CONTACT PERSON

First and Last name \*  Job title or role in the project

Email \*  Phone Number

### COORDINATION ENTITY

Coordination entity or Company name \*

Country and Region \*  Website

### ENTITY TYPE

University  Research Centre  Start-Up  SME  Large Company  Other

### WE NEED TO KNOW MORE ABOUT YOU, PLEASE ANSWER TO THESE QUESTIONS

What is the reason you want to apply for ToBeReal's services (max 2500 characters) \*

# Application package

## ❑ ToBeReal Guidelines for applications

[Download here](#)

## ❑ Initial Questionnaire ([Online Submission](#)).

A Word document, is also available to facilitate off-line preparation.

[Download here](#)

## ❑ Readiness Level Forms ([Online Submission](#)).

A word document, is also available to facilitate off-line preparation

[Download here](#)

## ❑ Evaluation criteria and scoring system

[Discover more information](#)

Still have doubts → email us to [info@tobereal.eu](mailto:info@tobereal.eu)

# Evaluation and Scores



ToBeReaL will follow the concept **“Scaling Readiness”** to assess the readiness and **likelihood of the bioeconomy project’s innovations to achieve scaling objectives to become flagships** based on the information provide in the application forms across the 4 Readiness Levels: TRL, BRL, RRL and SRL

**Minimum 4 points**

**Maximum 12 points**

**Threshold: 9 points**

**+ 1 additional point to underdeveloped bioeconomies**

## Technology Readiness level

- *Innovation Potential*
- *Technical Feasibility*
- *Scalability and Replicability potential*
- *Sustainability of the feedstock*

## Business Readiness Level

- *Economic Viability*
- *Value proposition and Business Model*
- *Requested investment/public funding*
- *Composition of project’s consortium & roles*

## Regulatory Readiness Level

- *In scope for appropriate regulations and with potential to progress to regulatory approval.*
- *Feedstock’s fulfilment with regulation imposing sustainability criteria and GHG emissions.*

## Social Readiness Level

- *Potential to engage with the right stakeholders*
- *Fairness of the value chain*
- *Potential to communicate the benefits of the innovation*
- *Social impact of the developed solution*
- *Inclusivity*



## Countries and regions with a bioeconomy underdeveloped have 1 extra point during the evaluation phase

Widening countries under Horizon Europe, and which demonstrated underrepresentation throughout the implementation of the BBI JU programme (2014-2019):

**Bulgaria**  
**Croatia**  
**Cyprus**  
**Czechia**  
**Estonia**  
**Greece**  
**Hungary**  
**Latvia**  
**Lithuania**  
**Malta**  
**Poland**  
**Portugal**  
**Romania**  
**Slovakia**  
**Slovenia**

Additionally, **ToBeReaL** will include the EU regions (at NUTS2 level) categorized as **"less developed"** or **"transition"** under the cohesion policy and similarly identified as underrepresented within the CBE JU programme NUTS classification.



# Three key definitions functioning as the pillars of ToBeReaL's assistance service



**Definition of Bioeconomy project**



**Definition of Flagship project**



**Countries and regions with a bioeconomy underdeveloped**



# Definition of Bioeconomy Project



Covers all sectors\* and systems that rely on **biological resources** (animals, plants, microorganisms, and derived biomass, including organic waste, and biogenic CO<sub>2</sub>), **technologies** and **processes** to produce **food, feed, bio-based products, bioenergy, and services**.

\*excluding pharma and biomed



Includes and **interlinks land and aquatic ecosystems** and the services they provide, as well as all primary production sectors that use and produce **biological resources** from **agriculture, forestry, fisheries and aquaculture** and other resources.



**Circular and sustainable bio-based sector; biodiversity and carbon-rich ecosystems** in primary production; **low footprint food production, processing and distribution, including novel foods; schemes for rewarding land and water managers** for the provision of ecosystems services; **sustainable fisheries, aquaculture and algae production**.



Relies in **circular economy principles and resource-efficiency, low footprint production, climate mitigation and adaptation and enhancing biodiversity**.



Is individual (from **start-ups, spinoffs, SMEs, or Large Companies**) or **collaborative** at **different maturity Readiness Level** of Technology (**TRL**), Business (**BRL**), Regulatory (**RRL**) and Social (**SRL**).



Is **public, private, or public-private**, with promising attraction of small and medium sized **private investments** (at **least 2 M€**) and/or of EU or national **public funding (at least 8 M€)** to become flagship project within a **timeframe of 5 years**.

# Definition of Flagship Project

 Aims at the **horizontal and/or vertical integration of the value chain**, and thus at the technological, commercial, legal, and social feasibility of systemic solutions with a **long-term potential for growth**.

 Serves to **strengthen a bioeconomy sector or to generate model solutions** to important challenges faced by society.

 Because of their specific and high-level importance, it creates an **awareness of the problem among the general public**.

 Produces **national and international visibility** for the country where it is set.

 The duration of a flagship project is from **2 to 5 years**. The amount of requested **private or public funding** to become flagship is at least **€ 2M or € 8M**, respectively.

# Other benefits....



Join ToBeReal Community



Download our Open Reports



BioPitch Forum event, webinars and workshops

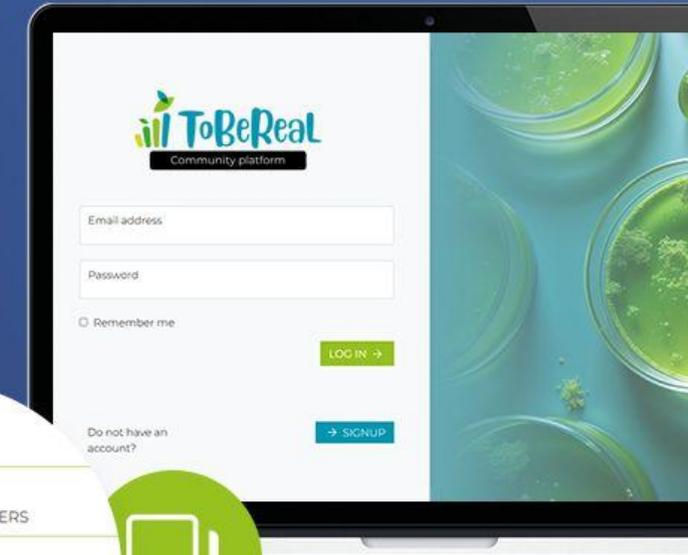
# ToBeReal Community Platform launched

Join our Community, stay tuned and foster collaborations in the bioeconomy sector



## Launch of ToBeReal's new Community Platform.

A digital space created to connect professionals, foster collaboration and drive innovation.



This project has received funding from the European Union's Horizon Euro



Funded by  
the European Union

# TOBEREAL – NEXT EVENTS



**17h April 2026** *Turning your bioeconomy idea into a funded CBE JU project*



**19th May 2026**



**Porto**



**Aquatic biomass**



**30/11 to 02/12/2026**



**Satellite event in Pitch PerfectBelgium**

**1**

## Webinars

**W**ebinars related to technical, business, financial, regulatory, legislative and social innovation challenges and barriers for bioeconomy projects

**2**

## Feedstock Workshops

Agri-food feedstock;  
Forest-based feedstock;  
Aquatic biomass;  
Industrial & municipal bio-based residues;  
Biogenic  
Gaseous carbon; Other feedstocks (e.g. microbial biomass, insects, fungi, etc).

**3**

## BioPitch Forum

**F**oster matchmaking and collaboration  
Idea generation and pitch presentation  
Engagement with potential feedstock providers, technology providers and investors

# Thank you on behalf of the Coordinators



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